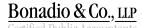
Consolidated Financial Statements and Supplementary Information as of June 30, 2016 and 2015 Together with Independent Auditor's Report



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#### INDEPENDENT AUDITOR'S REPORT

December 19, 2016

To the Board of Directors of Near East Foundation and Subsidiary:

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Near East Foundation and Subsidiary (a non-profit organization, the "Foundation"), which comprise the consolidated statements of financial position of as of June 30, 2016 and 2015, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of local operations in Jordan, Sudan or West Bank, which statements reflect total assets of \$678,702, as of June 30, 2016 and total revenue and other support of \$3,261,650, for the year ended. We did not audit the financial statements of local operations in Jordan, Sudan or West Bank, which statements reflect total assets of \$453,017, as of June 30, 2015 and total revenue and other support of \$3,061,891, for the year ended. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for the local operations in Jordan, Sudan and West Bank, is based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

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(Continued)

#### INDEPENDENT AUDITOR'S REPORT

(Continued)

#### Auditor's Responsibility (Continued)

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, based on our audit and the report of other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters - Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards, as required by the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Costs Principles, and Audit Requirements for Federal Awards and the Schedule of Direct Program Services by Location are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 19, 2016 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2016 AND 2015

ASSETS	<u>2016</u>	<u>2015</u>
Cash and cash equivalents Accounts and loans receivable Grants and contracts receivable Prepaid expenses and other assets Investments Property and equipment, net	\$ 1,994,151 1,001,644 891,068 42,785 4,254,688 120,221	\$ 1,587,036 412,906 80,934 74,029 3,706,220 172,169
Total assets	\$ 8,304,557	\$ 6,033,294
LIABILITIES AND NET ASSETS		
LIABILITIES: Accounts payable and accrued expenses Deferred revenue	\$ 767,232 1,613,715	\$ 571,041 573,935
Total liabilities	 2,380,947	 1,144,976
NET ASSETS: Unrestricted Temporarily restricted Permanently restricted	 2,137,783 174,038 3,611,789	 1,590,451 186,078 3,111,789
Total net assets	 5,923,610	 4,888,318
Total liabilities and net assets	\$ 8,304,557	\$ 6,033,294

# CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2016

	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
REVENUE AND OTHER SUPPORT: Contributions Government grants and contracts Private grants In-kind contributions Investment income, net Other income Net assets released from restrictions	\$ 1,653,643 7,750,043 711,080 385,409 31,544 3,878 175,448	\$ 163,408 - - - - (175,448)	\$ 500,000 - - - - - -	\$ 2,317,051 7,750,043 711,080 385,409 31,544 3,878
Total revenue and other support	10,711,045	(12,040)	500,000	11,199,005
EXPENSES: Direct program services Program administration  Total program services  Management and general Fund-raising  Total expenses	7,797,676 1,324,182 9,121,858 512,425 505,092 10,139,375	- - - - -	- - - - -	7,797,676 1,324,182 9,121,858 512,425 505,092 10,139,375
CHANGE IN NET ASSETS BEFORE FOREIGN CURRENCY TRANSLATION ADJUSTMENT	571,670	(12,040)	500,000	1,059,630
FOREIGN CURRENCY TRANSLATION ADJUSTMENT	(24,338)			(24,338)
CHANGE IN NET ASSETS	547,332	(12,040)	500,000	1,035,292
NET ASSETS - beginning of year	1,590,451	186,078	3,111,789	4,888,318
NET ASSETS - end of year	\$ 2,137,783	\$ 174,038	\$ 3,611,789	\$ 5,923,610

# CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2015

	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
REVENUE AND OTHER SUPPORT:		<b>4.00.000</b>	•	<b>*</b> 4.440.000
Contributions	\$ 940,680	\$ 199,603	\$ -	\$ 1,140,283
Government grants and contracts	6,071,223	-	-	6,071,223
Private grants	452,584	-	-	452,584
In-kind contributions	187,849	-	-	187,849
Investment income, net	74,216	-	-	74,216
Program related income	4,950	-	-	4,950
Other income	16,161	-	-	16,161
Net assets released from restrictions	64,142	(64,142)		
Total revenue and other support	7,811,805	135,461		7,947,266
EXPENSES:				
Direct program services	5,829,224	_	_	5,829,224
Program administration	1,035,329	_	_	1,035,329
r rogram daminiotidation	1,000,020			1,000,020
Total program services	6,864,553	-	-	6,864,553
Management and general	640,146	_	-	640,146
Fund-raising	125,918			125,918
Total expenses	7,630,617			7,630,617
CHANGE IN NET ASSETS BEFORE FOREIGN CURRENCY TRANSLATION ADJUSTMENT	181,188	135,461	-	316,649
FOREIGN CURRENCY TRANSLATION ADJUSTMENT	(90,387)	_	_	(90,387)
, 12000 <u>-</u>				
CHANGE IN NET ASSETS	90,801	135,461	-	226,262
NET ASSETS - beginning of year	1,499,650	50,617	3,111,789	4,662,056
NET ASSETS - end of year	\$ 1,590,451	\$ 186,078	\$ 3,111,789	\$ 4,888,318

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2016

		Direct Program <u>Services</u>		Program ministration		Total Program <u>Services</u>		anagement ad General	<u>Fu</u>	ındraising		<u>Total</u>
SALARIES AND RELATED EXPENSES:	•	4 = 4 = 000	•		•	0.470.045		4=0.000	•	404.0==	•	
Salaries and wages	\$	1,517,362 344,722	\$	658,683 146,994	\$	2,176,045 491,716	\$	170,630 35,908	\$	104,957 22,087	\$	2,451,632 549,711
Fringe benefits		344,722		140,994		491,710	-	33,900		22,007		349,711
Total salaries and related expenses		1,862,084		805,677		2,667,761		206,538		127,044		3,001,343
EXPENSES:												
Professional fees/consultants		84,296		152,730		237,026		124,770		311,804		673,600
Occupancy and operating expenses		149,103		119,524		268,627		84,983		34,565		388,175
Travel		450,466		121,880		572,346		73,495		18,851		664,692
Equipment and furniture		34,656		10,348		45,004		9,685		123		54,812
Program activities		5,139,474		66,207		5,205,681		-		-		5,205,681
Miscellaneous expenses		77,597		47,816		125,413		12,954		12,705		151,072
	\$	7,797,676	\$	1,324,182	\$	9,121,858	\$	512,425	\$	505,092	\$	10,139,375

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2015

		Direct Program <u>Services</u>		Program ministration		Total Program <u>Services</u>		lanagement and General	<u>F</u> L	undraising		<u>Total</u>
SALARIES AND RELATED EXPENSES:	•	4 070 507	Φ.	000 404	•	4 704 000	•	057.040	•	75.050	•	0.004.740
Salaries and wages Fringe benefits	\$ 	1,379,507 285,521	\$ ——	382,131 44,516	\$	1,761,638 330,037	\$	257,846 34,861	\$ 	75,259 10,176	\$	2,094,743 375,074
Total salaries and related expenses		1,665,028		426,647		2,091,675		292,707		85,435		2,469,817
EXPENSES:												
Professional fees/consultants		78,108		314,793		392,901		122,800		21,677		537,378
Occupancy and operating expenses		165,690		99,983		265,673		80,613		8,827		355,113
Travel		402,584		69,245		471,829		104,369		7,429		583,627
Equipment and furniture		52,517		18,187		70,704		22,210		1,282		94,196
Program activities		3,417,323		53,938		3,471,261		-		-		3,471,261
Miscellaneous expenses		47,974		52,536		100,510		17,447		1,268		119,225
	\$	5,829,224	\$	1,035,329	\$	6,864,553	\$	640,146	\$	125,918	\$	7,630,617

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
CASH FLOW FROM OPERATING ACTIVITIES: Change in net assets before foreign currency translation adjustment Adjustments to reconcile change in net assets to net cash flow from operating activities:	\$ 1,059,630	\$ 316,649
Depreciation	68,064	63,388
Net contributions restricted for endowment	(500,000)	-
Realized and unrealized losses on investments Changes in:	73,416	39,917
Accounts and loans receivable	(588,738)	(126,374)
Grants and contracts receivable	(810,134)	506,034
Prepaid expenses	31,244	(51,839)
Accounts payable and accrued expenses	196,191	93,987
Deferred revenue	 1,039,780	 24,996
Net cash flow from operating activities	 569,453	 866,758
CASH FLOW FROM INVESTING ACTIVITIES:		
Purchases of fixed assets	(16,116)	(86,377)
Proceeds on sales of investments	3,497,984	3,216,769
Purchase of investments	 (4,119,868)	 (3,041,481)
Net cash flow from investing activities	 (638,000)	 88,911
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from contributions restricted for investment in	500,000	
endowment	 300,000	 <u>-</u>
Net cash flow from financing activities	 500,000	 <u>-</u>
CHANGE IN CASH AND CASH EQUIVALENTS BEFORE		
EFECT OF EXCHANGE RATE CHANGES	431,453	955,669
CASH AND CASH EQUIVALENTS - beginning of year	1,587,036	721,754
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	 (24,338)	 (90,387)
CASH AND CASH EQUIVALENTS - end of year	\$ 1,994,151	\$ 1,587,036

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

#### 1. NATURE OF ORGANIZATION

Near East Foundation ("NEF" or the "Foundation") is an international non-governmental organization, founded in 1915, that fosters and supports civil society organizations in select African and Middle Eastern communities experiencing inveterate poverty, as well as conflict, migration and/or climate change. NEF designs and manages projects that engage communities in simple but innovative and sustainable practices and technologies to meet their basic needs in agriculture, education, healthcare and income generation, giving them the confidence and competence to seek services from their governments and broader societies.

To implement its projects, the organization maintains offices and staff in Armenia, Egypt, Jordan, Lebanon, Mali, Morocco, Palestinian Territories, and Sudan, as well as New York. Its presence in these countries is registered with each of the respective national authorities, and NEF also has a license from the U.S. Treasury Department to work in Sudan. NEF has supported other former and current employees to set up similar entities in other countries, but has not used these entities.

On October 11, 2016 the Foundation's Board of Director's passed a resolution whereby the Foundation became the sole corporate member of the Near East Foundation UK Limited.

NEF has been classified as a 501(c)(3) organization and is exempt from federal income taxes under the provisions of 501(a) of the Internal Revenue Code and a similar provision of the State of New York tax laws. Accordingly, no provision for income taxes has been recorded in the accompanying consolidated financial statements.

NEFdev, a for-profit subsidiary of NEF, was established in March 2006 to take advantage of United States government small business grants that would not be available to the not-for-profit NEF organization. NEFdev has been inactive as of June 30, 2008, but is expected to pursue small business grants in the future.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States.

#### **Principles of Consolidation**

The financial statements include the accounts of Near East Foundation and its Subsidiary (collectively the "Foundation"). In accordance with generally accepted accounting principles, all significant inter-company transactions and balances have been eliminated.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Use of Estimates**

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Financial Statement Presentation**

The Foundation reports its activities based on the existence or absence of donor-imposed restrictions utilizing the following net asset categories:

#### Unrestricted

Net assets that are not subject to donor-imposed stipulations and are, therefore, available for the general operations of the Foundation.

#### **Temporarily Restricted**

Net assets that are subject to donor-imposed stipulations that will be met either by actions of the Foundation and/or the passage of time. As such restrictions are satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statement of activities as net assets released from restrictions.

#### **Permanently Restricted**

Net assets that are subject to donor-imposed stipulations requiring the corpus of the gift be retained in perpetuity. Generally, such donors allow the income from these resources to be used for general or specific purposes.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include highly liquid instruments with original maturities at the time of purchase of three months or less, excluding cash held for investment purposes. The Foundation maintains cash in bank deposit accounts which, at times, may exceed federally-insured limits. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

The Foundation maintains cash in bank deposit accounts denominated in foreign currency. Foreign currency denominated assets may involve more risk than domestic transactions, including political, economic and regulator risk. Risks may also arise from the potential inability of a counterparty to meet the terms of a contract and from unanticipated movements in the value of foreign currencies to the U.S. Dollar.

#### **Accounts and Loans Receivables**

Accounts receivable are stated at outstanding balances. The Foundation considers accounts receivable to be fully collectible based on management's review of individual accounts outstanding. If collection becomes doubtful, an allowance for doubtful accounts will be established, or the accounts will be charged to income when that determination is made by management. Unpaid balances remaining after the stated payment terms are considered past due. Recoveries of previously charged off accounts are recorded when received.

Loans receivable consist of amounts loaned to businesses to support agricultural production and food security. Loans are stated at unpaid principal balances plus interest, less the allowance for loan losses. Loans are due on demand.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Allowance for Loan Losses**

The allowance for loan losses is maintained at a level which, in management's judgment, is adequate to absorb credit losses inherent in the loan portfolio. The amount of the allowance is based on past collection experience and an analysis of outstanding amounts. The allowance is increased by a provision for loan losses, which is charged to expense, and reduced by charge-offs, net of recoveries. Changes in the allowance relating to impaired loans are charged to the provision for loan losses. Management did not consider an allowance for loan losses necessary as of June 30, 2016 and 2015, and no loans were considered impaired.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions. While management uses available information to recognize losses on loans, further reductions in the carrying amounts of loans may be necessary because of uncertainties associated with local economic conditions and future cash flows on impaired loans.

#### **Grants and Contracts Receivable**

Grants and contracts receivable represent revenue earned but not received from the grantors. The Foundation considers all grants and contracts receivable to be fully collectible based on management's review of contributions outstanding. If collection becomes doubtful, an allowance for doubtful accounts will be established, or the accounts will be charged to income when that determination is made by management. Unpaid balances remaining after the stated payment terms are considered past due. Recoveries of previously charged off accounts are recorded when received.

#### **Investments**

Investments are reported at fair value. Gains and losses on investments of temporarily or permanently restricted net assets are to be classified according to explicit donor-imposed stipulations. Absent donor-imposed stipulations, applicable state law is to be followed.

Investment securities are exposed to various risks, such as interest rate, market, and credit risk. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the accompanying consolidated financial statements. Realized gains or losses result from the sale of investments and are allocated to the applicable funds. Unrealized gains or losses result from market value fluctuations and are also allocated to the applicable funds. Both are recorded in the statement of activities and changes in net assets in investment income.

#### **Property and Equipment**

Fixed assets are recorded at fair market value at the date of donation or at cost if purchased. The Foundation capitalizes fixed assets in excess of \$5,000 with a useful life greater than one year. Depreciation expense is calculated using the straight-line method over the estimated useful lives of the assets which range from 3 to 5 years.

#### **Deferred Revenue**

Deferred revenue consists of grant revenue, which has been received but not expended.

#### **Endowment Funds**

Endowment funds represent funds that are not available for current use because they have been restricted by donors.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Interpretation of Relevant Law**

The Foundation's Board of Directors has interpreted the applicable provisions of New York Not-for-Profit Corporation Law to mean that the classification of appreciation on endowment gifts, beyond the original gift amount, follows the donor's restrictions on the use of the related income. The Foundation also observes the Uniform Management of Institutional Funds Act protection of the historic gift value of individual endowment funds.

#### **Donated Services, Supplies and Facilities**

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation. The Foundation received donated services valued at \$339,369 and \$141,809 for the years ended June 30, 2016 and 2015, respectively. The value of the donated services was included as in-kind contributions in the consolidated financial statements and the corresponding program expenses for the years ended June 30, 2016 and 2015, respectively.

The Foundation received donated facilities that are reflected as contributions at their respective estimated fair rental values with a commensurate charge to expense. For the years ended June 30, 2016 and 2015, donated space amounted to \$46,040.

#### **Functional Allocation of Expenses**

The costs of providing the various programs have been summarized on a functional basis in the statements of activities and functional expenses. The costs are functionalized on a direct basis, where possible. Indirect costs are allocated on the basis of time spent.

#### Foreign Exchanges Gain or Loss

Monetary assets and liabilities denominated in foreign currencies are translated using rates prevailing at year-end. Revenues and expenses are translated at rates prevailing on the date of the respective transaction. Foreign exchange losses amounted to \$(24,338) and \$(90,387) for years ended June 30, 2016 and 2015, respectively and are included in the accompanying consolidated statement of activities and changes in net assets as components of program and/or management and general expenses, as appropriate.

#### **Income Taxes**

The Foundation is exempt from income taxes as an organization qualified under Section 501(c)(3) of the Internal Revenue Code. The Foundation has also been classified by the Internal Revenue Service as an entity which is not a private foundation.

#### 3. FAIR VALUE MEASUREMENTS

Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, provides a framework for measuring fair value under accounting principles generally accepted in the United States of America, and applies to all financial instruments that are being measured and reported on a fair value basis. (ASC) 820 sets out a fair value hierarchy and defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy is defined as follows:

- Level 1: Valuations based on quoted prices in active markets for identical assets or liabilities that the Foundation has the ability to access. Valuation adjustments are not applied to Level 1 instruments. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.
- Level 2: Valuations based on quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable, and market corroborated inputs which are derived principally from or corroborated by observable market data.
- Level 3: Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for investments measured at fair value.

#### **Level 1 Fair Value Measurements**

The fair value of the cash and cash equivalents, exchange traded funds, common stocks, and mutual funds are based on guoted prices in an open market.

#### **Level 2 Fair Value Measurements**

The fair value of corporate and treasury bonds are determined by entering standard inputs into a pricing model. These inputs, listed in order of priority, include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers, reference data and industry and economic events. The custodian of the bonds relies on an independent pricing service to perform the pricing calculation. The fair value of investment in trusts held by others are based on quoted market prices of the underlying investments.

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation's management believes the valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain investments could result in a different fair value measurement at the reporting date.

There were no changes in valuation techniques used in 2016.

## 3. FAIR VALUE MEASUREMENTS (Continued)

The following tables set forth by level, within the fair value hierarchy, the Foundation's investments at fair value on a recurring basis:

	Assets at Fair Value as of June 30, 2016					
	Level 1	Level 2	Level 3	<u>Total</u>		
Cash and cash equivalents	\$ 131,394 \$		\$ -	<u>\$ 131,394</u>		
Exchange traded funds	2,852,447			2,852,447		
Common stocks: Financial	<u> 168,736</u>	<u> </u>		168,736		
Corporate bonds: A1 Rated A2 Rated A3 Rated AA1 Rated AA2 Rated AA2 Rated AA3 Rated	- - - -	87,635 97,759 134,932 16,466 17,825 32,251	- - - -	87,635 97,759 134,932 16,466 17,825 32,251		
BAA1 Rated BAA2 Rated BAA3 Rated  Total corporate bonds	- - -	225,519 212,440 100,587	- - -	225,519 212,440 100,587 925,414		
Mutual funds - fixed income Mutual funds - equity	83,176 93,421	-	<u> </u>	83,176 93,421		
Total mutual funds Total	176,697 \$ 3,329,274 \$	925,414	<u> </u>	<u>176,697</u> \$ 4,254,688		

## 3. FAIR VALUE MEASUREMENTS (Continued)

	Assets at Fair Value as of June 30, 2015						
	Level 1	Level 2	Level 3	<u>Total</u>			
Cash and cash equivalents	<u>\$ 129,230</u> <u>\$</u>	<u>-</u>	\$ -	\$ 129,230			
Exchange traded funds	1,362,162	<u>-</u>		1,362,162			
Common stocks: Consumer goods Financial Healthcare Industrial goods Materials Other Services Technology  Total common stocks	171,457 393,271 139,891 102,895 149,939 28,505 159,507 156,363	- - - - - -	- - - - - - -	171,457 393,271 139,891 102,895 149,939 28,505 159,507 156,363			
Mutual funds - fixed income	46,890 53,464	-	-	46,890 53,464			
Mutual funds - equity  Total mutual funds	<u>53,164</u> <u>100,054</u>	<del>-</del>		53,164 100,054			
Corporate bonds: A1 Rated A2 Rated A3 Rated A41 Rated B1 Rated B2 Rated B3 Rated BA1 Rated BA2 Rated BA3 Rated BA41 Rated BAA1 Rated BAA1 Rated BAA1 Rated BAA1 Rated BAA2 Rated CAA1 Rated Total corporate bonds	- - - - - - - - - - -	51,807 43,975 57,748 27,672 25,531 31,013 10,539 50,460 126,391 66,580 260,907 32,519 23,888 809,030	- - - - - - - - -	51,807 43,975 57,748 27,672 25,531 31,013 10,539 50,460 126,391 66,580 260,907 32,519 23,888			
Treasury bonds	<del>_</del> _	3,916		3,916			
Total	\$ 2,893,274 \$	812,946	\$ -	\$ 3,706,220			

#### 4. INVESTMENTS

Investment income consists of the following at June 30:

	<u>2016</u>	<u>2015</u>
Interest and dividend income Realized gains on investments Unrealized losses on investments	\$ 128,748 \$ 11,174 (84,590)	142,631 139,436 (179,353)
	\$ 55,322 \$	102,714

Investment income above is shown on the consolidated statements of activities and changes in net assets at June 30, 2016 and 2015, net of investment fees of \$23,778 and \$28,498, respectively.

#### 5. LOANS RECEIVABLE

Loans receivable consist of amounts loaned to businesses of \$178,313 at June 30, 2016 and 2015. All loans are considered current at June 30, 2016 and 2015. There are no loans on nonaccrual status as of June 30, 2016 and 2015.

#### 6. PROPERTY AND EQUIPMENT, NET

Property and equipment, net, consists of the following at June 30:

		<u>2016</u>		<u>2015</u>
Vehicles Office equipment Furniture and fixtures	\$	736,579 106,431 67,075	\$	736,579 105,643 53,000
Less: Accumulated depreciation	<del></del>	910,085 (789,864) 120,221	<u> </u>	895,222 (723,053) 172,169

#### 7. OPERATING LEASES

The Foundation has several operating leases that are renewable on an annual basis or office space which expire at various dates through December 2017. Future minimum lease payments under the operating leases over one year as of June 30, 2016 are as follows:

2017	\$ 51,355
2018	 23,905
	\$ 75.260

Rental expense under operating leases was \$91,275 and \$83,861 for the year ended June 30, 2016 and 2015, respectively.

#### 8. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are restricted by purpose or periods for the following locations:

	<u>2016</u>	<u>2015</u>
NEF - West Bank	\$ 20,961 \$	20,961
NEF - Mali	20,854	-
NEF - Jordan	13,949	-
NEF - Armenia	10,314	15,185
NEF - Lebanon	 107,960	149,932
	\$ 174,038 \$	186,078

The following represents assets released from restrictions for the following location:

		<u>2016</u>	<u>2015</u>
NEF- Lebanon NEF - West Bank NEF - Armenia NEF - Jordan	\$	114,526 - 4,871 56,051	\$ 67 44,454 19,621
	<u>\$</u>	175,448	\$ 64,142

#### 9. PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets as of June 30, 2016 and 2015 consist of investments to be held in perpetuity in funds as noted below for the purpose of generating income for the general purpose of the Foundation:

	<u>2016</u>	<u>2015</u>
Violet J. Jacobs Endowment Fund Other	\$ 3,500,000 111,789	\$ 3,000,000 111,789
	\$ 3,611,789	\$ 3,111,789

The Foundation is subject to the New York Not-for-Profit Corporation Law. The Foundation has determined that when a contribution is received and the donor restricts the Foundation from spending the principal. New York Law requires the Foundation to treat the contribution received as an endowment. Such amount is recorded as permanently restricted and investment return is recorded as temporarily restricted until appropriated for spending.

The Foundation has adopted investment and spending policies for endowment assets that attempt to maintain a surplus for the Foundation to allow for possible distributions for operating expenses for unusual or unexpected repairs and improvements to its physical plants. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity. Under this policy, as approved by the board of directors, the overriding objective is to maintain purchasing power.

#### 9. PERMANENTLY RESTRICTED NET ASSETS (Continued)

On March 5, 2010, a donor signed an agreement with the Foundation to provide cash totaling \$3,000,000 to establish an endowment in perpetuity, the income from which will be used to support the operations of the Foundation. The terms of the agreement require the Foundation to actively pursue building its board, and to establish a spending rate of 7% measured on June 30 of each year if the value of the endowment is greater than its corpus and 5% if it falls below the corpus. During 2016, the Foundation received \$500,000 towards the endowment.

Endowment net assets are classified as follows for the years ended June 30:

	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Balance, July 1, 2014	\$ 50,617	<u>\$ 3,111,789</u>	<u>\$ 3,162,406</u>
Contributions Net assets released from restrictions	199,603 (64,142)		199,603 (64,142)
Change in endowment net assets	135,461		135,461
Balance, June 30, 2015	186,078	3,111,789	3,297,867
Contributions Net assets released from restrictions	163,408 (175,448)	500,000	663,408 (175,448)
Change in endowment net assets	(12,040)		(12,040)
Balance, June 30, 2016	<u>\$ 174,038</u>	<u>\$ 3,611,789</u>	\$ 3,785,827

From time to time, the fair value of assets associated with individual donor-restricted funds may fall below the level that the donor or relevant law requires the Foundation to retain as a fund of perpetual donation. Deficiencies of this nature would be reported in temporarily restricted net assets to the extent accumulated gains are available to absorb such loss. Otherwise, such deficiencies are reported in unrestricted net assets. There were no such deficiencies at June 30, 2016 or June 30, 2015.

#### 10. RETIREMENT PLAN

The Foundation has a Defined Contribution Plan (the Plan) for Employees covering its eligible employees. The Plan allows employee elective contributions and employer contributions for eligible employees.

During 2016, the Foundation contributed \$89,136 to the Plan. During 2015, the Foundation did not contribute.

#### 11. SUBSEQUENT EVENTS

Subsequent events have been evaluated through December 19, 2016 the date the consolidated financial statements were available to be issued.

# SCHEDULE OF DIRECT PROGRAM SERVICES BY LOCATION FOR THE YEARS ENDING JUNE 30, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
Armenia	\$ 3,462	\$ 39,358
Jordan	1,461,947	564,368
Lebanon	69,566	-
Mali	3,702,479	2,867,834
Morocco	1,237,062	382,466
Sudan	427,278	1,070,393
West Bank/Gaza	 895,882	 904,805
	\$ 7,797,676	\$ 5,829,224

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2016

Federal Grantor/Program Title	<u>CFDA</u>	<u>Award Number</u>	Federal
DEPARTMENT OF STATE:			
Middle East Partnership Initiative	19.500	S-NEAPI-14-CA-1003	\$ 1,099,855
Overseas Refugee Assistance Program for Near East and South Asia	19.519	S-PRMCO-13-CA-1077	1,365,538
TOTAL DEPARTMENT OF STATE			2,465,393
U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT FOREIGN ASSISTANCE FOR PROGRAMS OVERSEAS:			
Olive Oil Without Borders II: Expanding Cross Border Collaboration in the Olive Sector	98.001	AID-294-A-14-00004	309,728
Humanitarian Support for IDPs and Vulnerable Populations in Water, Sanitation, and Hygene in Jebel Marra and Um Dukhun in Central Dafur	98.001	AID-OFDA-G-16-00085	8,975
Youth Agribusiness Partnerships (YAP) under the Conflict Management and			
Mitigation (CMM) Program	98.001	AID-294-A-13-00015	490,862
Emergency Food Security Program in Mali	98.001	AID-FFP-G-15-000055	1,605,610
TOTAL U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT FOREIGN ASSISTANCE FOR			
PROGRAMS OVERSEAS			2,415,175
			\$ 4,880,568

## NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS JUNE 30, 2016

#### 1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards has been prepared on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).

#### 2. EXPENDITURES OF FEDERAL REVENUE

The amounts reported as expenditures of federal awards were obtained from the accounting records utilized to record activity for the applicable program and periods. These accounting records are periodically reconciled to the appropriate federal financial reports for each program.

#### 3. INDIRECT COSTS

Indirect costs are included in the reported expenditures to the extent they are included in the federal financial reports for each program. The Foundation charges indirect costs to its contracts using the current provisional rate effective from July 1, 2015 through June 30, 2016.

#### 4. MATCHING COSTS

Matching costs, i.e., the Foundation's share of certain program costs, are not included in the reported expenditures.

#### 5. MAJOR PROGRAM DETERMINATION

Near East Foundation, Inc. has determined that all federal programs with expenditures of \$750,000 or more are Type A programs. Type B programs considered high risk are also considered major programs for the purpose of the schedule of expenditures of federal awards.

## Bonadio & Co., LLP

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

December 19, 2016

To the Board of Directors of Near East Foundation and Subsidiary:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Near East Foundation and Subsidiary (the Foundation) which comprise the consolidated statements of financial position as of June 30, 2016, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated December 19, 2016. Our report includes a reference to other auditors who audited the financial statements of local operations in Jordan, Sudan and West Bank, as described in our report on Near East Foundation and Subsidiary's consolidated financial statements. This report does not include the results of the other auditor's testing of internal control over financial reporting or compliance and other matters that are reported on separately by those auditors.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

(Continued)

#### **Internal Control Over Financial Reporting (Continued)**

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Foundation's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

## Bonadio & Co., LLP

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM; AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY THE UNIFORM GUIDANCE

December 19, 2016

To the Board of Directors of Near East Foundation and Subsidiary:

#### Report on Compliance for Each Major Federal Program

We have audited Near East Foundation and Subsidiary's (the Foundation) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on the Foundation's major federal program for the year ended June 30, 2016. The Foundation's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statues, regulations and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for the Foundation's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Costs Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Foundation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the Foundation's compliance.

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(Continued)

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM; AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY THE UNIFORM GUIDANCE

(Continued)

#### Opinion on Each Major Federal Program

In our opinion, the Foundation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect of its major federal program for the year ended June 30, 2016.

#### **Report on Internal Control Over Compliance**

Management of the Foundation is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Foundation's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control over compliance.

A deficiency in *internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness* in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS JUNE 30, 2016

## **SECTION I - SUMMARY OF AUDITOR'S RESULTS**

FINANCIAL STATEMENTS	
Type of Auditor's report issued:	Unmodified
Internal control over financial reporting: Material weaknesses identified? Significant deficiencies identified that are not considered to be material weaknesses? Noncompliance material to financial statements n	yes√ no yes√ none noted? yes√ no
FEDERAL AWARDS	
Internal control over major programs: Material weaknesses identified? Significant deficiencies identified that are not considered to be material weaknesses?	yes √ no yes √ none
Type of Auditor's report issued on compliance for ma	jor programs: Unmodified
Any audit findings disclosed that are required to be reported in accordance with the Uniform Guidance	yes√ no
The programs tested as major programs include:	
CFDA Numbers Name of Fede	eral Program or Cluster
19.519 Overseas Refugee Assistance Pr	ogram for Near East and South Asia
Dollar threshold used to distinguish between Type A and Type B programs:	<u>\$750,000</u>
Auditee qualified as low-risk auditee?	√ yes no
SECTION II – FINANCIAL STATEMENT FINDINGS	
None noted.	
SECTION III - FEDERAL AWARD FINDINGS AND O	QUESTIONED COSTS
None noted.	

## **SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS**

None noted.

## SECTION IV - PRIOR YEAR FINDING AND QUESTIONED COSTS

None noted.